

## Barriers to Implementing SBIRT and Other Behavioral Screening and Intervention Services

	Patients	Providers	Payers	Purchasers	Policymakers	Others?
<b>Knowledge deficits</b>	Importance of behaviors as health determinants <sup>I</sup> <b>(relevant for all groups)</b>	Effectiveness of services <sup>I,J</sup> Needed systems changes <sup>L</sup> Billing & reimbursement <sup>H,M</sup>	Effectiveness and cost savings <sup>I,J</sup>	Effectiveness and cost savings <sup>I,J</sup> Advantages of SBIRT model over other options <sup>N</sup>	Effectiveness and cost savings <sup>I,J</sup> Advantages of SBIRT model over other options <sup>N</sup>	
<b>Skills deficits</b>		Delivering services <sup>B</sup>	Promoting delivery by providers <sup>L</sup> Promoting reimbursement by payers <sup>M</sup>	Promoting delivery by providers <sup>L</sup> Promoting reimbursement by payers <sup>M</sup>	Promoting delivery by providers, <sup>L</sup> reimbursement by payers, <sup>M</sup> and demand by purchasers	
<b>Attitudes</b>	Invincibility <sup>A,D</sup> Contentment <sup>A,D</sup> Values other than health <sup>A,D</sup> Trust <sup>C,F</sup> Immediate health concerns <sup>A,D,E</sup>	Pessimism <sup>I-L</sup> Stereotypes <sup>A,L</sup> Fear of alienating pts <sup>C,F,L</sup> Not in purview of profession <sup>B,I-M</sup>	Pessimism <sup>I-L</sup> Stereotypes <sup>K,M</sup> Helplessness <sup>I-M</sup>	Pessimism <sup>I-L</sup> Stereotypes <sup>K,M</sup> Helplessness <sup>I-M</sup>	Pessimism <sup>I-L</sup> Stereotypes <sup>K,M</sup> Helplessness <sup>I-M</sup>	
<b>Time</b>	Work schedule <sup>E</sup> Family responsibilities <sup>E</sup>	Pressures for volume of service delivery <sup>B</sup>	Other priorities <sup>I-M</sup>	Other priorities <sup>I-M</sup>	Other priorities <sup>I-M</sup>	
<b>Money</b>	Inadequate coverage <sup>H,M</sup> Co-pays Transportation Child care	Lack of funds to make systems changes <sup>H</sup>	Lack of funds for investment <sup>I</sup>	Lack of funds for investment <sup>I</sup>		
<b>Systems</b>		Lack of staff <sup>B</sup> Lack of referral resources <sup>G</sup>				

Superscript letters relate to progress on the sheet entitled "Progress Toward Overcoming Barriers."